

The background of the entire image is covered with a dense, scattered pattern of small, circular gold confetti or glitter particles. These particles vary slightly in size and are distributed across the entire white background, creating a festive and celebratory atmosphere.

BCR

MENA₂₆
SCF

AWARDS

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The financing of trade and working capital in MENA is being built in real time: by the banks structuring programmes across fragmented corridors, the fintechs rebuilding origination and distribution from the ground up, the corporates treating liquidity as a strategic asset rather than a back-office function, and the regulators creating the frameworks that make it all possible. The BCR MENA Supply Chain and Working Capital Finance Awards exist to recognise the people and institutions doing that work at the highest level.

Spanning eleven categories, from Deal of the Year and Best Bank through to Government and Regulatory Leadership, Best Use of AI, Best Use of Alternative Capital, Best Cross-Border Provider and a Rising Star Award for the next generation of market leaders, the Awards recognise excellence across supply chain finance, receivables and payables finance, commodity and asset-based finance, Islamic finance structures, digital trade infrastructure and alternative capital. Every submission is assessed against a rigorous set of published criteria by a panel of senior independent judges drawn from across the market. This is not a popularity contest.

The Awards close Day One of the BCR MENA Supply Chain Finance Conference on 3 November in Dubai, bringing together the full delegate community to mark what the region's most consequential practitioners have achieved and to set the standard for what comes next.

AWARDS

Categories & Criteria

1. Deal of the Year – Supply Chain & Working Capital Finance

This award recognises a supply chain finance or confirming provider of domestic and/or cross border financing that is driving change in the industry with market initiatives, product offerings and supplier on-boarding.

Supply chain finance, for the purpose of this award, is defined as approved payables supplier finance including reverse factoring and confirming.

Judges will consider:

- Scale and complexity of the transaction relative to the market context
- Degree of innovation in structuring, legal framework or execution approach
- Measurable impact on the corporate's working capital position or liquidity
- Number of parties, jurisdictions or asset classes involved
- Challenges overcome in execution – legal, operational or market-related
- Replicability – does the transaction set a template others can follow?
- Speed and efficiency of execution relative to complexity

2. Best Provider for Supply Chain & Working Capital Finance (MENA)

This award recognises a bank and independent provider that has over the past 12 months shown exemplary customer service, high customer retention, innovative product design and delivery.

Judges will consider:

- Breadth and depth of product offering across receivables, payables, inventory and commodity finance
- Evidence of genuine client impact – volume growth, new programme launches, market share
- Investment in technology, digitisation and platform capability
- Quality and seniority of the dedicated SCF and working capital team in the region
- Ability to structure and distribute risk, including use of insurance and institutional capital
- Innovation in product development or delivery over the past twelve months
- Client references and market reputation

Categories & Criteria

3. Best Fintech Innovation

This award recognises companies making receivables/payables finance industry-changing innovation through their products. We are looking for a vendor's technology platform which is new or has been majorly renewed or improved.

Judges will consider:

- Clarity and specificity of the problem being solved
- Demonstrable improvement over existing solutions – not incremental, but meaningfully better
- Evidence of live deployment and real client adoption, not just pilot stage
- Scalability of the solution across markets, asset classes or client types
- Integration capability with existing bank, ERP and corporate systems
- Commercial viability and sustainability of the business model
- Feedback from corporate or bank clients using the solution

4. Best Digital Trade Finance Infrastructure

Judges will consider:

- Breadth of application across the trade and supply chain finance stack, including e-invoicing, payment rails, AI deployment, collateral monitoring and tokenisation
- Evidence of measurable and scalable impact on how trade finance is originated, executed, monitored or distributed
- Depth of connectivity across banks, funders, corporates and ERP or procurement systems
- Straight-through processing capability and degree of automation achieved
- Data quality, transparency and real-time reporting functionality
- Security, compliance and regulatory robustness across multiple jurisdictions
- Scalability across geographies, currencies and Sharia-compliant structures

Categories & Criteria

5. Corporate Treasury Excellence Award

Judges will consider:

- Evidence of a strategic, rather than purely operational, approach to working capital management
- Innovation in the use of supply chain finance, receivables finance or other working capital tools
- Measurable improvement in key metrics – DPO, DSO, cash conversion cycle, liquidity headroom
- Effectiveness in managing FX, cross-border complexity or multi-entity treasury structures
- Collaboration with banking and fintech partners to extend liquidity across the supply chain
- Contribution to supplier financial wellbeing as part of the programme design
- Internal capability building – technology adoption, team development, process improvement

6. Best Sharia-Compliant Supply Chain Finance Programme

Judges will consider:

- Rigour and consistency of the Sharia compliance framework applied
- Scale and reach of the programme – number of suppliers, buyers or jurisdictions covered
- Innovation in structuring – does it advance standardisation or solve a previously intractable compliance challenge?
- Accessibility for smaller suppliers and less sophisticated counterparties
- Integration with digital platforms, ERP systems or automation tools
- Involvement of credible Sharia scholars and quality of the fatwa or compliance opinion
- Commercial impact – cost of financing, uptake rates, working capital improvement

Categories & Criteria

7. Best Cross-Border Supply Chain Finance Provider

This award recognises an outstanding financial institution that, over the past 12 months, has grown its receivables finance business and proven itself as a key international player within the industry.

Judges will consider:

- Number of jurisdictions involved and complexity of the legal and regulatory environment navigated
- Quality of the cross-border enforceability framework, covering security, assignment and governing law
- Innovation in structuring to overcome jurisdiction-specific barriers
- Involvement of multiple funders, currencies or insurance providers
- Operational efficiency and the seamlessness with which cross-border mechanics were executed
- Replicability across other corridors or markets
- Impact on the corporate's ability to access liquidity in markets where financing was previously constrained

8. Rising Star Award (Individual)

This prestigious award goes to an individual who has made a significant contribution to build and shape the global receivables finance industry during their career. Their contribution will have driven new developments across the industry. They will have successfully steered companies and mentored colleagues through challenges and taken strategic leadership within their organisation and the factoring community as a whole. They will be a top influencer amongst their peers, and with the wider business.

Judges will consider:

- Demonstrable impact on a transaction, programme, product or initiative in the past two to three years
- Evidence of leadership beyond their formal seniority – driving change, influencing peers or clients
- Contribution to industry knowledge – speaking, writing, mentoring or participation in working groups
- Reputation among peers and senior colleagues as someone who adds distinctive value
- Trajectory – is this someone the industry will be talking about in five years?
- Diversity of experience and ability to bridge disciplines – technology, structuring, client management, regulation
- Nominations supported by references from at least two senior industry figures

Categories & Criteria

9. Best Use of AI & Technology in Supply Chain Finance

Judges will consider:

- Specificity of the use case – is the technology solving a real, well-defined problem?
 - Evidence of live deployment at scale, not proof of concept or pilot only
 - Measurable outcomes – reduction in processing time, fraud rates, cost of credit decisioning, manual intervention
 - Quality of the underlying data infrastructure and model governance framework
 - Explainability and auditability of AI-driven decisions, particularly in credit and compliance
 - Client or counterparty adoption and satisfaction
 - Contribution to wider market infrastructure – does it raise the standard for the industry or remain proprietary?
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10. Government & Regulatory Leadership Award (MENA)

Judges will consider:

- Significance and ambition of the policy, regulatory or infrastructure initiative undertaken
- Measurable impact on market access, financing volumes or cost of capital for corporates and SMEs
- Quality of engagement with the private sector in developing the initiative
- Speed and effectiveness of implementation relative to stated objectives
- Degree to which the initiative advances digitisation, standardisation or cross-border interoperability
- Regional influence – has the initiative set a model that other MENA jurisdictions are following?
- Evidence of ongoing commitment – is this a sustained programme or a one-off announcement?

Categories & Criteria

11. Best Use of Alternative Capital in Supply Chain Finance

Judges will consider:

- Clarity of the alternative capital strategy and the financing gap it is designed to address
 - Evidence of live deployment at scale, with measurable client impact on working capital or liquidity
 - Quality of underwriting discipline, risk framework and governance structures applied
 - Ability to price and structure risk appropriately in the MENA context, including currency, political and counterparty risk
 - Collaboration between the capital provider and originating banks, fintechs or corporates
 - Commercial sustainability of the model, including investor returns relative to stated risk parameters
 - Contribution to broadening access to finance beyond what traditional bank capital can reach
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Categories & Criteria

Deadline: 29th September 2026

Please send all entries to awards@bcrpub.com

Who Can Apply

The awards are international in scale and entries are open to all companies involved in the receivables finance ecosystem including, banks, non-banks, fintechs, consultancies and legal advisors.

Submission Rules

Nominees should follow these guidelines to ensure their submission has the best chance of winning:

1. Submissions can be made either on behalf of your own company or in recognition of a colleague or partner firm.
2. Maximum of 1,000 words in Word format, no appendices.
3. Entry must address the award category explicitly, not generic links to web sites, corporate marketing etc.
4. Submissions should highlight the key differentiator and competitive nature of the company, product, or implementation.
5. It is made explicit that the Nominee, Judges and BCR Publishing will treat any and all information in strict confidence and any quotes or information to go into the public domain will be pre-cleared by the Nominee.
6. Submissions made after the publicised deadline will be ignored irrespective of their relative merits.
7. Judges reserve the right to make no award for any specific category.
8. Judges reserve the right to move a submission to a more appropriate category at their discretion.
9. In submitting for more than one category the submissions must be unique and individual entry forms completed (see 3).
10. The Judges' decision is final.

Please note: Whilst we recommend you submit against as many of the listed criteria as possible, we appreciate that for some this may not be possible. The more you can respond against, the stronger your application will be.

Should you require further guidance on your entry please contact: awards@bcrpub.com

Judging Process

All entries will be judged by an independent panel of experts, moderated by BCR Publishing, with categories being judged against the specified criteria to ensure all entrants have a fair chance of winning an award.

The awards shortlist will be announced mid October 2026 and the winners will be revealed at the MENASCF26 Awards Gala Dinner in London on 3rd November 2026.

Categories & Criteria

Entry Form

Name

Your Email

Your Contact Number

Your Organisation

Nomination Name or Organisation

Award Categories - The MENASCF Industry Awards

Please tick appropriate box/boxes:

☐ Deal of the Year – Supply Chain & Working Capital Finance

☐ Best Provider for Supply Chain & Working Capital Finance (MENA)

☐ Best Fintech Innovation

☐ Best Digital Trade Finance Infrastructure

☐ Corporate Treasury Excellence Award

☐ Best Sharia-Compliant Supply Chain Finance Programme

☐ Best Cross-Border Supply Chain Finance Provider

☐ Rising Star Award (Individual)

☐ Best Use of AI & Technology in Supply Chain Finance

☐ Government & Regulatory Leadership Award (MENA)

☐ Best Use of Alternative Capital in Supply Chain Finance

Please send this form along with supporting documents

How did you hear about the Receivables Finance International Awards?

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Declaration

I have read the information as provided in the Awards Information Pack. I am submitting this entry in accordance. The information provided is true and correct at the point of submission.

Signature.....

Deadline **29th September 2026**

Please send all entries to: awards@bcrpub.com

or Post **FAO: Awards Team, BCR Publishing, 3 Cobden Court, Wimpole Close, Bromley BR2 9JF, UK**